



Gender Pay ~~Gap~~

Ethnicity Pay ~~Gap~~

# PayGaps To Profits

*With Purpose*

**3 DAY Three**



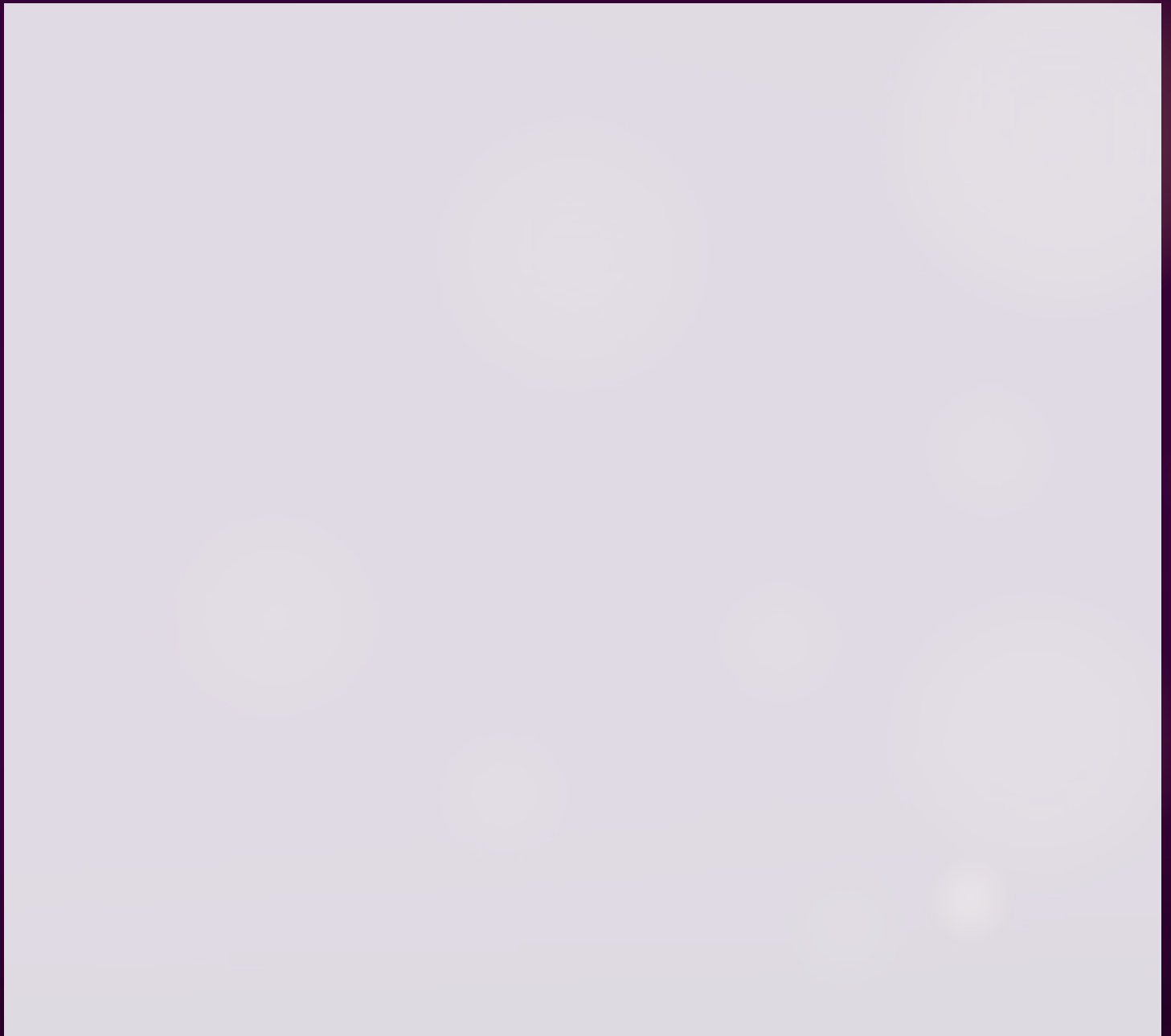
# The Transition Stage



FEEL THE FEAR  
...AND DO IT ANYWAY®  
QUALIFIED INSTRUCTOR

# Your Visualisation

**When visualising yourself self-employed, and being approached by your dream client, what is the problem you are solving for them? How much is your fee? What is the package or programme you are offering to them?**



# Answer The 6 Vital Questions

**What's the name of your programme, product, service?**

**How would you describe it, what problem does it solve?**

**What's the duration from engagement to completion?**

**How does it work? Is there a process, framework?**

**What's the overall goal? The clients final transformation**

**What would you charge your dream client for your offer?**



# For The Next **LIVE** Session

We will cover this in our next LIVE  
experience

Should you have any questions, remember  
to post them in the group in the AMA  
thread.

# Your SMART Goals



**S**

## SPECIFIC

WHAT DO I WANT TO ACCOMPLISH?

**M**

## MEASURABLE

HOW WILL I KNOW WHEN IT IS ACCOMPLISHED?

**A**

## ACHIEVABLE

HOW CAN THE GOAL BE ACCOMPLISHED?

**R**

## RELEVANT

DOES THIS SEEM WORTHWHILE?

**T**

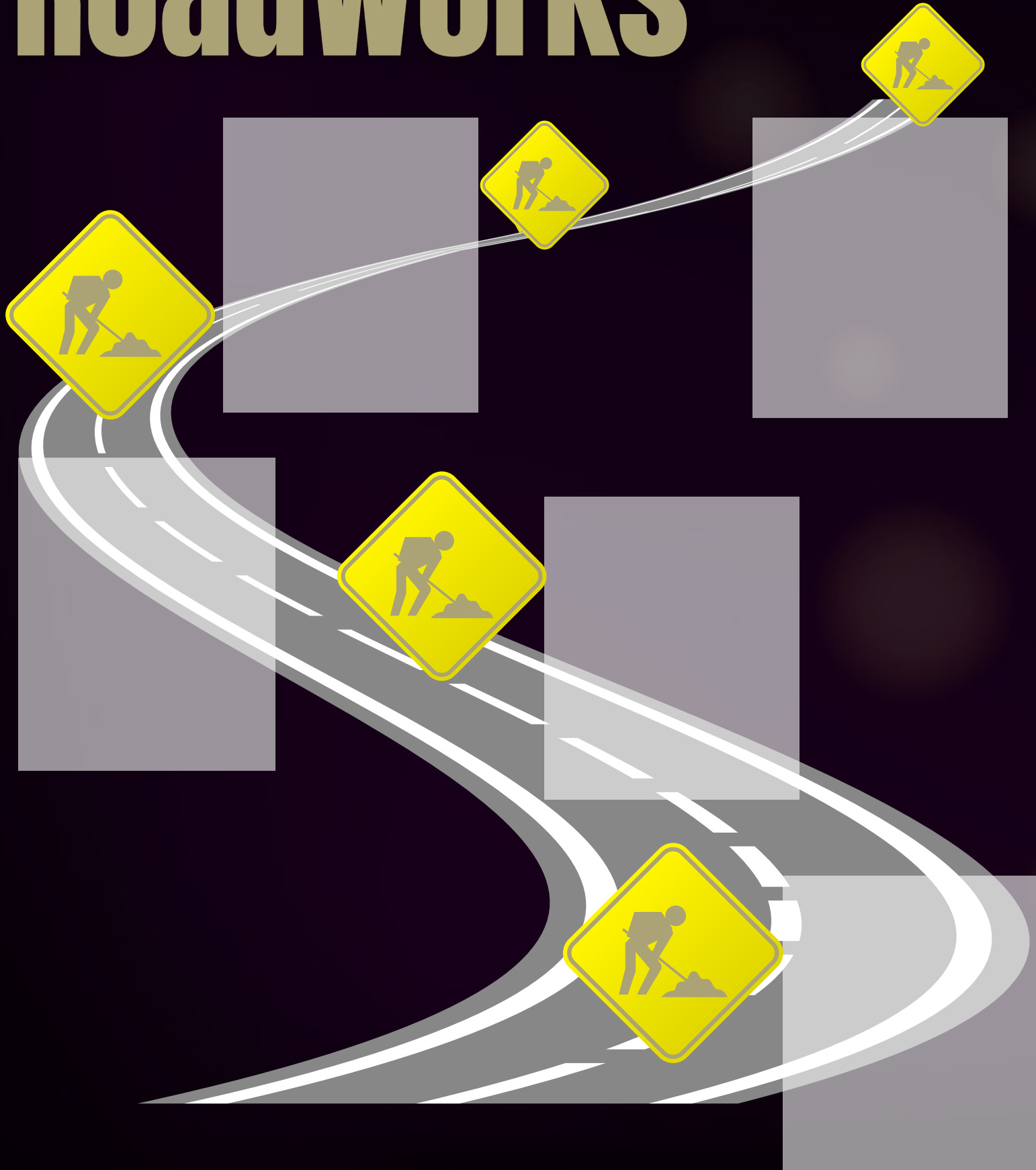
## TIME BOUND

WHEN CAN I ACCOMPLISH THIS GOAL?

# 5 Actions You CAN Take



# 5 Anticipated RoadWorks



# How Will You Overcome The Roadworks?



# Continue...

